



## THE PROPERTY STUFF: THE BUYERS, SELLERS AND BROKERS

### ROBERT BAILEY, PROPERTY FINDER

Robert has a smile for everyone, but don't be fooled: the man has a core of steel that enables him to get his clients exactly what they want — and the ability to tell them they need to be more realistic. What he doesn't know about the central London property market isn't worth knowing. **020 7352 0899**, [robertbaileyproperty.com](http://robertbaileyproperty.com)

### CAMILLA DELL, PROPERTY FINDER

Camilla has a staff of 10, who've acquired more than £600m of property in the past seven years. Even better, the complimentary concierge service will switch utility bills and set up your broadband. **020 3141 9860**, [black-brick.com](http://black-brick.com)

### ANGUS HARLEY, CONSULTANT

Got a stately, but not a clue what to do with it? Angus will do everything from hiring a butler-cum-farmer to installing a cricket pitch. **01488 688511**, [knightfrank.co.uk](http://knightfrank.co.uk)

### JONATHAN HEWLETT, ESTATE AGENT

Jonathan deals only in the capital's super-prime homes. Take him on and you get 24/7 service, as well as discretion worthy of the secret service. **020 7824 9018**, [savills.co.uk](http://savills.co.uk)

### LOUISE HEWLETT, ESTATE AGENT

A doer with a peerless contact book, used to dealing with royalty and celebs. Louise's first role was looking after the portfolio of the ruler of Abu Dhabi's wife. Famed for her loyalty and discretion. **07768 818802**, [aylesford.com](http://aylesford.com)

### TIM HYATT, LETTING AGENT

Tim pulls no punches: if you need to refurbish, redecorate

or refurbish, he'll tell you. It works — he looks after everyone from royalty to rock stars.

**020 7861 5044**, [knightfrank.com](http://knightfrank.com)

### ELIZA LEIGH, ESTATE AGENT

Formidable and forceful, she will answer her phone at 1am. Clients stay with Eliza for life. **020 7861 1778**, [knightfrank.co.uk](http://knightfrank.co.uk)

### CHARLES McDOWELL, PROPERTY CONSULTANT

"People come to me because I've been here for a long time," says Charles, who works his network ferociously. "It's my little black book you get access to." Will buy or sell — and prides himself on discretion. **07770 915232**, [mcdowellproperties.co.uk](http://mcdowellproperties.co.uk)

### PETER MACKIE, SEARCH AGENT

Peter's motto is "nothing is impossible". Gentlemanly, knowledgeable and ridiculously discreet, he has access to property you'd never get a look at if you were buying solo. Not one for first-timers, but can source family homes for realistic budgets, as well as top-end. **020 7808 8983**, [propertyvision.com](http://propertyvision.com)

### BERTIE RUSSELL, ESTATE AGENT

Likeable Bertie is the eldest of three brothers who all work in the family firm their father started 35 years ago. Business is done through reputation and referral, so you know you'll get a hands-on, personalised experience. **020 7225 0277**, [russellsimpson.co.uk](http://russellsimpson.co.uk)

### MARK TUNSTALL, LETTING AGENT

Mark offers discretion, a boutique feel and top-notch service for sportspeople, actors and pop stars. **020 3011 1775**, [tunstallproperty.co.uk](http://tunstallproperty.co.uk)

## THE SERIOUS STUFF

### EMMA COPESTAKE, LAWYER

Renowned for dedication, she once turned round a deal in one hour 57 minutes. Great for prime central London buyers. **020 7597 6386**, [withersworldwide.com](http://withersworldwide.com)

## THE STAFFING

### PALOMA IRVING, STAFF PROVIDER

As good at psychology as staff, Paloma will ensure that the

and specialises in matching your child with the right school — and getting them in if humanly possible. She will map out a school career, and let you down gently if you think your child's destined for Eton, but they would be happier at Stowe. **mrsleslie@btinternet.com**

### JANE URQUHART, STAFF PROVIDER

With her cut-glass accent and exceptionally polite manner, you just know Jane will come

# Just the job

Whether you need a private jet, your larder stocked or a place for your child at Eton, Lucy Denyer has come up with the ultimate little black book

people she sources match her clients' personalities and needs exactly — and offers a three-month guarantee if they don't. She can find everything from ladies' maids to nannies. **07801 448604**, [irvingscott.com](http://irvingscott.com)

### CHRISTINE LESLIE, SCHOOL FINDER

An ex-headmistress and schools inspector, Mrs Leslie is a formidable but kind woman who knows her stuff

up with the staffing goods, be it butlers, housekeepers, cooks or chauffeurs. (The only thing she doesn't do is nannies.) "It's a bit like a marriage bureau," she says. She charges 18% of the gross annual salary as a one-off fee. **020 7371 9175**, [www.janeurquhart.com](http://www.janeurquhart.com)

### JONATHAN WEBSTER AND CHRIS HART, FAMILY OFFICE MANAGEMENT

So under-the-radar they were wary about being mentioned

in print, the combined duo who make up Webster Hart get things done, be it employing architects, filling wine cellars or curating art. "We've kissed a lot of frogs, and keep our princes close," says Jonathan, who spent 15 years working for a big (unnamed) music impresario. Impeccable contacts. **07768 598232**, [websterhart.com](http://websterhart.com)

## ESSENTIAL 24-HOUR SPEED-DIAL

### GEORGIE CALVOCORESSI, FIXER/HOUSEHOLD MANAGEMENT

With 12,000 contacts on his iPhone and stints with the royal household, Gwyneth Paltrow and Nat Rothschild under his belt, the unfailingly polite Georgie can sort you out with pretty much anything — turning a £50m house into a home, restocking the fridge or arranging a private jet. **lovetopography.com**

### QUINTESSENTIALLY, CONCIERGE SERVICE

Stump up the five-figure annual fee and this most well-connected of companies will do whatever you ask. **0845 269 8585**, [quintessentially.com](http://quintessentially.com)

## THE PRACTICAL STUFF

### NICK DE LOTBINIERE, PLANNING CONSULTANT

Nick specialises in thinking outside the box: he once suggested a client build an underground car park, as opposed to a house, which made much more money. Will find space where you didn't know you had it — and help you get permission, too. **020 7557 9992**, [savills.co.uk](http://savills.co.uk)

### JAY GOLD, HANDYMAN/BUILDER

Handyman is perhaps a little too basic a job description for

Jay. True, his company, JCG Build, will change a bulb or replace a lamp shade, but it will also redesign a whole house. He doesn't work for "just anybody", which explains the lack of a website, but his rates start at a reasonable £50 an hour. **07999 087255**, [jcgbuild@gmail.com](mailto:jcgbuild@gmail.com)

### ROGER, CAR CLEANING

If your Porsche is a pit or your Corvette needs a clean, then Roger is your man. A one-man band who operates under the snappy title of Jet Express, he will turn up in his van at almost any time of the day or night to clean, valet, wash seats and polish your motor until it's gleaming. Roger works for a number of big names; prices start at £25 for an in-and-out job. **07957 678095**

### SAM KERSHAW, PLUMBER

Well-spoken Sam, 31, is evangelistic about the transformative powers of plumbing: he dropped out of his architecture degree when he realised he could make houses work more efficiently by changing the plumbing than by rebuilding. These days, he heads up the famous London firm Staunch and Flow — and counts Pippa Middleton and Charles Saatchi among his clients. **020 8964 6714**, [www.london-plumber.co.uk](http://www.london-plumber.co.uk)

### SANDY MITCHELL, CONSULTANT

Need an architect/interior designer/project manager, but don't know where to start? Call Sandy, who has a list of the best up his sleeve and is constantly updating his contacts: he'll set you up with several interviews to ensure their style matches yours. He charges £800 plus VAT. **020 7060 6222**, [redbookagency.com](http://redbookagency.com)

