

London's Mr Super Prime

Renting is the smart choice for many people in today's challenging property market. With his superlative network of contacts and seamless professional service, *Mark Tunstall* presents the *most exceptional turn-key properties* in London's most exclusive postcodes



ALL PICTURES
Some of the super-luxurious prime London properties available to rent through Mark Tunstall, pictures inset with his colleague Murdi van Hien

From turn-key apartments in the stunning new gated development of Holland Park Villas to a chocolate-box charming family house in South Kensington, Mark Tunstall deals in prestigious properties in the most desirable addresses, offering premium lettings to discerning tenants from all over the world. Underpinning his authority as London's Mr Super Prime is his understanding of a complex market garnered from 20 years of experience. With a network of key contacts, he and colleague Murdi van Hien showcase exceptional properties for all lifestyles with a discreet and professional boutique service akin to

private banking.

There has been much talk of super-prime rentals booming as a consequence of a slow sales market but, away from the headline-grabbing stories, it can be quite a different tale – which is where Mark's inside knowledge is gold dust for landlords and tenants alike. "Contradictory signs in the marketplace make it a challenging environment," he says. "In the last six months we have done the two biggest deals we've ever done and yet, away from those, there are probably fewer top-end transactions." Given the uncertainty in the wake of Brexit, corporates are not as keen on settling people in London. Landlords have a dwindling pool of potential tenants while those seeking to rent also face diminished options.

A shifting demographic, with increasing demand from Turkey, Brazil and the Gulf States, is creating a two-tier market. For many, renting is now the smart choice. "Lock-up-and-leave apartments suit people who have homes in two, three or four different places," says Mark. "There is still a demand for family houses in prime locations, but increasingly there is an expectation that these, too, are absolutely turn-key. Unless they are, those properties are trading at a discount."

With expectations of quality higher than ever, it is no surprise that people in the know turn to Mark for the management or rental of super-luxurious properties be it a classic Grade II-listed apartment in Ennismore Gardens or a Belgravia penthouse for the ultimate in contemporary lateral living.

For further information, visit tunstallproperty.co.uk

